

# WHY EQUIPARTS ?

## The **BENEFITS** of Working with Equiparts:



### Experts

The Equiparts team is comprised of educated product specialists with unparalleled knowledge and technical expertise. In addition to many years of industry experience, our team receives ongoing training from our manufacturers in order to stay up-to-date with new products, revisions, and industry standards. This allows us to make intelligent recommendations that get the job done right.



### Large Inventory

We have thousands of parts and units in stock, including all of the most popular brands, as well as our specialty: hard-to-find parts. Our comprehensive product lines and ready-to-ship positioning make us a strong source for businesses, large or small.



### Customization

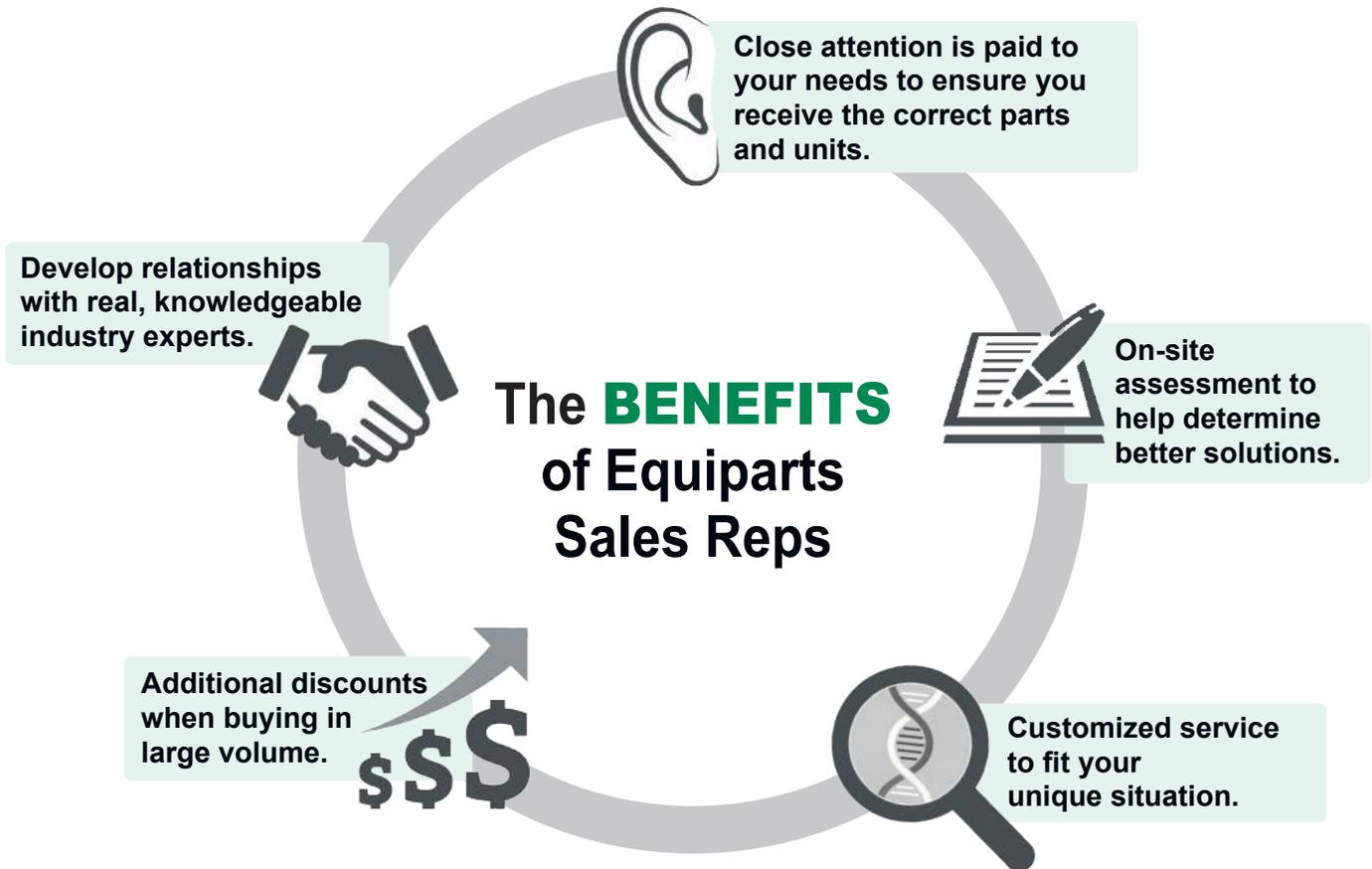
Equiparts puts extra effort into acquiring uncommon, non-stock items that our customers need. We always tell them, if you don't see it in our catalog, just ask us for it! Our strong vendor relationships enable us to request custom modifications to meet our customers' unique requirements. We're not just order takers. We do what it takes to provide outstanding customer service.



### Network

Equiparts is part of an industry specific network. As a member of TMS, Total Maintenance Solutions, we have greater buying power with our vendors. That enables us to pass the savings on to our customers. This network also gives us access to multiple warehouses, giving us support for very large orders. Our customers benefit by getting expedited shipping, and reduced shipping costs.





## Sales Reps at Equiparts

There are a lot of advantages to working with an Equiparts Sales Rep. Our team is comprised of knowledgeable repair parts specialists, many of whom have worked in the industry for more than 10 years. They know our parts, the industry, and the best way to solve your maintenance repair problems. We're not just "order-takers." Our technical expertise is what sets us apart, and keeps our customers coming back.

Our outside sales team services customers nationwide. They will work with you on-site to learn about your needs first hand. We also have an in-house team of experts working at our headquarters in Oakmont, Pennsylvania, just outside of Pittsburgh. They help our customers throughout the US, Canada, and the Caribbean.